## **ABSTRACT**

The research entitled "Implementation of Management in Optimizing Professional Zakat Payments in the Ministry of Religion at Badan Amil Zakat Nasional Way Kanan Regency" the main problem in this study is the implementation / application of management in optimizing professional zakat in BAZNAS Way Kanan Regency, in reducing the poverty rate of BAZNAS in Way Kanan Regency with problems what is the form of implementing the management function in collecting/collecting zakat at BAZNAS Way Kanan Regency, what are the results of management impollementation in optimizing professional zakat payments at the Ministry of Religion and what are the supporting and inhibiting factors in optimizing professional zakat payments within the Ministry of Religion.

The purpose of this study was to find out how the implementation of BAZNAS management in optimizing professional zakat payments in the Ministry of Religion of Way Kanan Regency, to find out the results of management implementation, and to determine the supporting factors and inhibiting factors in optimizing professional zakat payments in the Ministry of Religion of Way Kanan Regency.

This research method uses qualitative methods. A qualitative approach is a study that produces descriptive data in the form of words, written or spoken by other people and behaviors that can be observed and the author analyzes the data.

The results are related to the implementation of management in optimizing professional zakat payments at BAZNAS Way Kanan Regency. In general, the implementation of Management in the payment of professional zakat in the Ministry of Religion environment at BAZNAS goes according to planning, this is proven by the implementation of management carried out by BAZNAS in Way Kan Regency, namely using several management functions which include Planning (Planing), structural formation, collection/collection plans. gathering, organizing, which includes the division of the structure of the chairman, vice chairman and other staff, actuating, which includes operational steps by establishing direct cooperation with the civil servants of the ministry of religion by socializing in various ways, controlling, namely including in the form of report accountability, evaluation, carried out every 6 months from any activities in BAZNAS including optimizing professional zakat payments within the Ministry of Religion. The results of the implementation of management in optimizing professional zakat at the Ministry of Religion are increasing payments each year, the supporting factor is the good response of civil servants, while the inhibiting factor is the lack of availability of human resources and infrastructure.

Keywords: Management implementation, BAZNAS